



Overview

Milton Street is a Houston-based private equity firm focused on control investments in the North American, lower middle market industrial sector.

We seek opportunities to create value and transform companies into sustainably great businesses through active engagement in strategy, human capital, and commercial and operational improvements.

Investment Criteria

Company Types	<ul style="list-style-type: none">▪ Niche Manufacturing▪ Value-Added Distribution▪ Commercial and Industrial Services
Enterprise Value	<\$100 million
Equity Investment	\$20-50 million
EBITDA	\$5-20 million, Flexibility to go Larger or Smaller
Structure	Control Equity
Geographic Focus	North American Headquarters
Transaction Types	<ul style="list-style-type: none">▪ Family-Owned Businesses▪ Corporate Carveouts▪ Underperforming Businesses▪ Complex Situations

Team

Francis Carr
Managing Partner

Bob Hogan
Managing Partner

Hunter Nelson
Partner

Don Shaver
Partner

Kevin Crook
Vice President

Tim Bernica
Vice President

Kendall Childers
Vice President
Business Development

Emily Nelson
Associate
Business Development




Reid Shows
Associate

Kinga Lesinska
Analyst












Annie Kansas
Office Manager



Milton Street Portfolio

Company	Status	Description	Company Type	Transaction Type
 ICBiomedical	Current	IC Biomedical is a manufacturer of aluminum and stainless-steel cryogenic freezers used to store biomedical specimen.	Manufacturing	Carveout Underperforming
 ZXP	Current	ZXP Technologies is a blender and packager of industrial and commercial lubricants and auto fluids.	Manufacturing	Family Owned Underperforming
 AMERICAN TRAILER RENTAL GROUP	Realized	American Trailer Rental Group provides trailer and container rental primarily for storage and cartage applications.	Services	Family Owned

Prior Representative Transactions

Company	Description	Company Type	Transaction Type
 AMERICAN BATH GROUP	American Bath Group* is a manufacturer of tubs and shower systems made of fiberglass and steel.	Manufacturing	Carveout Underperforming
 DEXKO GLOBAL	DexKo Global* is a manufacturer of trailer axle, brake and suspension assemblies.	Manufacturing	Carveout
 LIQUI-BOX	Liqui-Box* is a manufacturer of bag-in-box and stand up pouch flexible packaging.	Manufacturing	Carveout
 Stackpole International	Stackpole* is a manufacturer of variable vane oil pumps and powdered metals for the auto sector.	Manufacturing	Carveout
 BTEC Turbines LP	BTEC Turbines* engineers and constructs gas-fired power plants.	Manufacturing	Family Owned
 CST	CST Industries* is a global manufacturer of bolted metal storage tanks and aluminum domes.	Manufacturing	Financial Sponsor
 Radix	Radix Wire is a manufacturer of high temperature resistant cable.	Manufacturing	Family Owned
 AmerCable	AmerCable is a manufacturer of mining cable.	Manufacturing	Carveout
 RSG ROOFING SUPPLY GROUP <small>A Beacon Roofing Supply Company</small>	Roofing Supply Group* is a distributor of roofing supplies in North America.	Distribution	Family Owned
 panolam	Panolam* is a manufacturer of decorative laminate panels for indoor surfacing applications.	Manufacturing	Financial Sponsor
 HydroChem	HydroChem* is a provider of industrial cleaning services to a variety of process industries.	Services	Financial Sponsor

* A portfolio company of The Sterling Group